

## **AMENDED SECTION 16**

### **FILE FORMAT REQUIREMENTS**

**16-1. FILE FORMAT REQUIREMENTS FOR THE SUBMISSION OF ELECTRONIC RATE OFFERS:** TSP's submitting rate offers for the General Supplemental filing **MUST** submit their rate offers electronically via the File Transfer Protocol (FTP) using the Internet. TSP's utilizing the FTP rate filing capabilities of the - Transportation Management Services Solution (TMSS) must adhere to the file format requirements identified in this Section when creating rate offers for submission. Rate offers received which do not conform to these format requirements will be found unacceptable. Please note that Sections 8, 9, 12, 14, and 15 can provide general information to those TSP's utilizing TMSS to create their rate offers.

**16-2. HEADER RECORD FORMAT REQUIREMENTS:** In addition to each TSP's rate records, for all rate offers filed in accordance with this RFO TSPs must file ONE SET of the following "F Records" at the beginning of EVERY RATE FILE submitted to GSA.

➤ **Important Notes on Changes to Record Types and Formats:**

- Use of delimiters: Fields in all record types now are delimited either by a comma or a backslash. Please see each record layout for details.

➤ **F' Record Changes: The following 'F' record types that were used in preceding rate filings are NOT APPLICABLE, effective this rate filing. The fields in record types 'F2' to 'FH' are now available online in TMSS and should be updated by logging into the TMSS system to keep the information current. All TSP's must obtain access to TMSS in order to keep their contact information current by updating such information online in TMSS.**

- F2- Company's Authorized Official/Government Contact
- F3- Company's Authorized Official Title
- F4- Company's Mailing Address
- F5- Company's City/State/Zip Code
- F6- Company's Telephone Number/Facsimile Number.
- F7- Company's Internet Address
- F8- Company's Shipment Booking Office Facsimile Number
- F9- Company's Authorized Billing Official
- FA- Company's Authorized Billing Official Title
- FB- Company's Billing Address
- FC- Company's Billing City/State/Zip Code
- FD- Company's Billing Telephone Number/Facsimile Number
- FE- Company's Billing Internet Address
- FF - Company's Minority/Women-Owned Status

Record type 'F1' is mandatory and all participants must file this record. This record now contains an additional field 'TSP's Government Representative' which was in record type 'F2' in preceding rate filings.

A new record replaces the earlier record type 'F2'. This is an optional record and should be filed only by a Rate Filing Service Provider [RFSP]. The information provided in this record will be used by TMSS for notifying any file processing related issues and notifications to the RFSP. The TSP will not receive any notifications if the rates are being filed by an RFSP.

➤ **'A' Record Changes:**

The record type 'A1' used for defining the Header Record for Common/Contract Carriers, Freight Forwarders, and Rail Carriers is now discontinued. The relevant information i.e. 'TSPs Assigned Offer' & Agency Code is now required to be provide in the rate records (See record types 'B1', 'B2', and 'B4'). The record type 'A2' used for defining the Header Record for Brokers and Shipper Agents/Intermodal Marketing Companies is discontinued. The relevant information i.e. 'TSPs Assigned Offer' & Agency Code is now required to be provide in the rate records (See record types 'B1', 'B2', and 'B4').

The record type 'A3' used for defining the Header Record for Underlying TSPs Represented by Broker or Shipper Agent/Intermodal Marketing Companies has been renamed as 'F3'. This record can now be submitted only **once** with all the underlying TSPs. (See record type 'F3' for details). You may submit one or more 'F3' records consecutively depending on the number of underlying TSPs.



#### 'B' Records:

The 'B1', 'B2', and 'B4' rate record types have been reorganized and have additional fields. These fields are:

- TSP's Tender Number (Formerly known as Carrier Assigned Offer # in record A1 and A2)
- Agency ID (Formerly known as SRO Agency Code)
- Origin & Destination (These are now two separate fields)
- Facsimile Number
- Email Address

The TSP must provide, either an Email address or, a fax number for each rate record. The email address or fax number provided in the rate record will be used by TMSS for automated booking notification. The email/fax number is expected to be associated with the booking office at the route level. If no such email/fax number can be provided at the route level, a corporate level email or Fax number should be provided in this record. For automated booking notifications to be sent by TMSS to the TSP's, the government will consider offering a system-to-system level information exchange between TMSS and the TSP's system, in lieu of sending a booking request via e-mail or fax. In such cases, the communication via e-mail or fax addresses will be optional. TSP's interested in this feature of TMSS are required to contact GSA's program office (FBL) at (703) 605-5618 and the Government will evaluate such requests for implementation.

**NOTE: When the rate file is complete, it MUST be saved as an unformatted ASCII (Text Only) flat file (e.g. no tab characters, etc.) before attempting to transfer the file.**

### A. List of Header Record Types and their Usage

Record Type	Description
F1	Mandatory record. This record will contain TSP's specific information, <b>Rate offer will be rejected if this record is not submitted</b>
F2	Optional record. A Rate Filing Service Provider (RFSP) when filing rates on behalf of a TSP <b>must</b> submit this record. All rate filing related communications will use the RFSP's Email address specified in this record.
F3	Optional record. Must be submitted when TSP is a Broker/ Shipping Agent/ Intermodal marketing company. This record is used to submit the underlying TSP's represented by a Broker. Each 'F3' record can accommodate 50 SCACS. If you represent more than 50 TSPs use an additional 'F3' record.

### B. Header Information of TSP (Mandatory Record)

Record Field	Maximum Positions	Positions	Contents
Record ID	2	1-2	Must be the letters 'F1'
SCAC	4	3-6	4 Digit Standard Carrier Alpha Code of the TSP
Separator	1	7-7	\ [backslash]
TSP's Name	45	8-52	Name of TSP participating in this RFO
Separator	1	53-53	\ [backslash]
Effective Date-YYYYMMDD	8	54-61	Initial Filing, New Filings: must be 20031101
Separator	1	62-62	\ [backslash]
Taxpayer Identification Number	9	63-71	TIN assigned by the IRS to the TSP. Do not use hyphen. Example: 321456789
Separator	1	72-72	\ [backslash]
TSP's Government Representative	45	73-117	Name of TSP's authorized official. If the name of the authorized official is longer than the allotted positions, abbreviate or use initials of first and/or middle name plus full last name.

**C. Header Information of Rate Filing Service Provider (RFSP):**  
**Optional Record, required only when RFSP is filing rates**

Record Field	Maximum Positions	Positions	Contents
Record ID	2	1-2	Must be the letters 'F2'
RFSP CODE	4	3-6	4 Digit RFSP Code assigned by GSA
Separator	1	7-7	\ [backslash]
RFSP's Name	45	8-52	Name of RFSP filing on behalf of the TSP
Separator	1	53-53	\ [backslash]
RFSP's Phone Number	12	54-65	Phone number of the RFSP. This number will be used to contact the RFSP for any rate filing related issues
Separator	1	66-66	\ [backslash]
RFSP's Fax Number	12	67-78	Fax number of the RFSP. This number will be used to contact the RFSP for any rate filing related issues
Separator	1	79-79	\ [backslash]
RFSP's Email Address	45	80-124	Email address of Rate Filing Service Provider. This email address will be used to send the FTP file transmission and confirmation

**D. Record for Underlying TSP's Represented by Broker or Shipper Agent/Intermodal Marketing Co.:**

Repeat Formatting Process Until All Underlying TSP's Have Been Identified For A Maximum Of 50 SCACS Per Line. If Additional Space Is Needed, Start Next Line With F3 And Repeat Formatting Process Shown Above

RECORD FIELD	Maximum Positions	Maximum Positions	CONTENTS
Record ID	2	1-2	Must be the letters 'F3'
SCAC	4	2-5	SCAC of 1st Underlying TSP Represented by the Broker/Shipper Agent
Separator	1	6-6	\ [backslash]
SCAC	4	7-10	SCAC of 2nd Underlying TSP Represented by the Broker/Shipper Agent
Separator	1	11-11	\ [backslash]
			...Continue until a maximum of 50 SCACs are recorded, If the number of SCACs exceed 50 use an additional 'F3' record.

### 16-3. RATE RECORDS:

A. Rate Record for Rate Offers Based on a Percent of the Minimum Charge, a Percent of the Less Than Truckload, and a Percent of the Truckload Rates Identified in the GSA Baseline Rate Table Publication No. 1000-D.

**PLEASE NOTE: B1 rate records CANNOT be used for:** Intrastate Alaska traffic identified in Section 8  
USPS traffic identified in Section 9

Example:

B1ABC1, ,MO,KS,816-555-1212,816-555-1213,ABC.TRANSPORTATION@TRANS.COM	,089,072,115	100	<i>see 9-3.A. for required item</i>
B1ABC1,BOCIN,IN,MA,816-555-1212,816-555-1213,ABC.TRANSPORTATION@TRANS.COM	,089,072,090	100	<i>percentages in positions</i>
B1ABC1,FAAOK,OK,CA,816-555-1212,816-555-1213,ABC.TRANSPORTATION@TRANS.COM	,089,072,135	100	<i>121-123 &amp; 124-252</i>
B1ABC1,USDTX,TX,TX,816-555-1212,816-555-1213,ABC.TRANSPORTATION@TRANS.COM	,089,072,135	100	<i>121-123 &amp; 124-252</i>

**NOTE: Rate Record MUST ALL Fit on One (1) Line.**

Record Field	Maximum Positions	Positions	Contents
Record ID	2	1-2	B1
Participant's Tender Number	4	3-6	Participant assigned offer number. May be numeric, alphabetic, or a combination. Must contain at least one character. If the other positions are not used, enter spaces (Use SPACE BAR).
Separator	1	7-7	Use a comma ( , )
SRO Agency Identifier	5	8-12	Use Five spaces ( <b>Space Bar</b> ) for General Offer's identified in <b>Section 8-1 A</b> Use SRO's ( <b>Agency Code</b> ) identified in <b>Section 12-1 A for Individual Federal Agencies (non-alternating)</b> Use SRO ( <b>Agency Code</b> ) identified in <b>Section 14-1 A for the FAA Oklahoma</b> Use SRO's ( <b>Agency Code</b> ) identified in <b>Section 15-A for Individual Federal Agencies (alternating)</b>
Separator	1	13-13	Use a comma ( , )
Origin	2	14-15	Origin State
Separator	1	16-16	Use a comma ( , )
Destination	2	17-18	Destination State
Separator	1	19-19	Use a comma ( , )
Phone Number	12	20-31	Phone number that requesting customer agency should utilize in order to book the shipment for this particular from/to rate application.
Separator	1	32-32	Use a comma ( , )
Facsimile Number	12	33-44	Facsimile Number of Company's authorized Shipment Booking Office. This number should be the fax number that corresponds with the telephone number listed in any rate offers, which appears in the GSA TMSS cost comparison.
Separator	1	45-45	Use a comma ( , )
Email Address	45	46-90	Email Address that requesting customer agency should utilize in order to book the shipment for this particular from/to rate application.
Separator	1	91-91	Use a comma ( , )
Percent of Minimum Charge	3	92-94	Percent of the Minimum Charge Base Rate being Offered. Examples: 090, 100. If not offering a Percent of Minimum Charge, enter zeros (000) to indicate Not Applicable.
Separator	1	95-95	Use a comma ( , )

Record Field	Maximum Positions	Positions	Contents
Percent of Less Than Truckload	3	96-98	Percent of the Less Than Truckload Base Rate being Offered. Examples: 089, 102. If not offering a Percent of Less Than Truckload, enter zeros (000) to indicate Not Applicable.
Separator	1	99-99	Use a comma ( , )
Percent of Truckload	3	100-102	Percent of the Truckload Base Rate being Offered. Examples: 075, 108. If not offering a Percent of Truckload, enter zeros (000) to indicate Not Applicable.
Filler	18	103-120	Spaces (USE SPACE BAR)
Required Item Percentages	132	121-252	Required Item Percentage for the Accessorial Services containing rates and charges as identified in the GSA National Rules Tender No. 100-D. If offering the same percentage for all 43 Required Items, enter that percentage in the first three positions (121-123). Examples: 090, 100. The remaining positions (124-252) may be left blank. If offering different percentages, use positions (124-252), enter the percentage for each Required Item in ascending order as they appear in the No. 100-D and Item 3-2.A.1 of the TOS 1-F. <b>DO NOT USE COMMA DELIMITERS</b> The first three positions (121-123) must be zeros (000). For example, the beginning of your entry could be: 000095077110. For those Required Items identified by ** in Item 3-2.A.1. of the TOS 1-F, TSP's are not required to offer a percentage unless they choose to do so. If not offering a percentage for these items, enter zeros (000) in the appropriate positions for those Items. Percentages <b>must</b> be offered for all Required Items not indicated with **.

B. Rate Record for Rate Offers Based on a Percent of the Minimum Charge and a Percent of the Less Than Truckload Rates Identified in the GSA Baseline Rate Table Publication No. 1000-D **and** Cents Per Mile for Truckload Rates when Based on a State to State Basis:

Example:

B2ABC1, ,MO,KS,816-555-1212,816-555-1213,ABC.TRANSPORTATION@TRANS.COM	,089,072,115,045000	100	<i>see 9-3.A. for required item</i>
B2ABC1,BOCIN,IN,MA,816-555-1212,816-555-1213,ABC.TRANSPORTATION@TRANS.COM	,089,072,090,045000	100	<i>percentages in positions</i>
B2ABC1,FAAOK,OK,CA,816-555-1212,816-555-1213,ABC.TRANSPORTATION@TRANS.COM	,089,072,135,045000	100	<i>121-123 &amp; 124-252</i>
B2ABC1,USD TX,TX,816-555-1212,816-555-1213,ABC.TRANSPORTATION@TRANS.COM	,089,072,135,045000	100	<i>121-123 &amp; 124-252</i>

Record Field	Maximum Positions	Positions	Contents
Record ID	2	1-2	<b>B2</b>
Participant's Tender Number	4	3-6	Participant assigned offer number. May be numeric, alphabetic, or a combination. Must contain at least one character. If the other positions are not used, enter spaces (Use SPACE BAR).
Separator	1	7-7	Use a comma ( , )
SRO Agency Identifier	5	8-12	Use Five spaces ( <b>Space Bar</b> ) for General Offer's identified in <b>Section 8-1 A, and B</b> Use SRO ( <b>Agency Code</b> ) identified in <b>Section 9-2 A for USPS</b> Use SRO's ( <b>Agency Code</b> ) identified in <b>Section 9-3 A for USPS</b> Use SRO's ( <b>Agency Code</b> ) identified in <b>Section 12-1 A for Individual Federal Agencies (non-alternating)</b> Use SRO ( <b>Agency Code</b> ) identified in <b>Section 14-1 A for the FAA Oklahoma</b> Use SRO's ( <b>Agency Code</b> ) identified in <b>Section 15-A for Individual Federal Agencies (alternating)</b>
Separator	1	13-13	Use a comma ( , )
Origin	2	14-15	Origin State
Separator	1	16-16	Use a comma ( , )
Destination	2	17-18	Destination State.
Separator	1	19-19	Use a comma ( , )
Phone Number	12	20-31	Phone number that requesting customer agency should utilize in order to book the shipment for this particular from/to rate application.

Record Field	Maximum Positions	Positions	Contents
Separator	1	32-32	Use a comma ( , )
Facsimile Number	12	33-44	Facsimile Number of Company's authorized Shipment Booking Office. This number should be the fax number that corresponds with the telephone number listed in any rate offers, which appears in the GSA TMSS cost comparison.
Separator	1	45-45	Use a comma ( , )
Email Address	45	46-90	Email Address that requesting customer agency should utilize in order to book the shipment for this particular from/to rate application.
Separator	1	91-91	Use a comma ( , )
Percent of Minimum Charge	3	92-94	Percent of the Minimum Charge Base Rate being Offered. Examples: 089, 102. If not offering a Percent of Minimum Charge, enter zeros (000) to indicate Not Applicable. If using this rate records to submit truckload rates for the USPTL, enter three zeros (000).
Separator	1	95-95	Use a comma ( , )
Percent of Less Than Truckload	3	96-98	Percent of the Less Than Truckload Base Rate being Offered. Examples: 072, 100. If not offering a Percent of Less Than Truckload, enter zeros (000) to indicate Not Applicable. If using this rate records to submit truckload rates for the USPTL, enter three zeros (000).
Separator	1	99-99	Use a comma ( , )
Cents Per Mile Truckload	3	100-102	Cents per Miles offered for Truckload shipments. Examples: 090 (\$0.90 cents per mile), 101 (\$1.01 cents per mile).
Separator	1	103-103	Use a comma ( , )
Minimum Truckload Charge	6	104-109	Minimum Truckload Charge in Dollars and Cents. Examples: 045000 (\$450.00), 130000 (\$1,300.00). A Minimum Truckload Charge <b>must</b> be entered if a cents per mile offer is entered.
Filler	11	110-120	Spaces (USE SPACE BAR)
Required Item Percentages	132	121-252	Required Item Percentage for the Accessorial Services containing rates and charges as identified in the GSA National Rules Tender No. 100-D. If offering the same percentage for all 43 Required Items, enter that percentage in the first three positions (121-123). Examples: 090, 100. The remaining positions (124-252) may be left blank. If offering different percentages, use positions (124-252), enter the percentage for each Required Item in ascending order as they appear in the No. 100-D and Item 3-2.A.1 of the TOS 1-F. <b>DO NOT USE COMMA DELIMITERS</b> The first three positions (121-123) must be zeros (000). For example, the beginning of your entry could be: 000095077110. For those Required Items identified by ** in Item 3-2.A.1. of the TOS 1-F, TSP's are not required to offer a percentage unless they choose to do so. If not offering a percentage for these items, enter zeros (000) in the appropriate positions for those Items. Percentages <b>must</b> be offered for all Required Items not indicated with **.

C. Rate Record for Rate Offers Based on a Flat Dollars and Cents Charge Per Truckload:

**PLEASE NOTE: B4 rate records CANNOT be used for:** Intra Alaska traffic identified in Section 8

Example:  
B4ABC1, ,MO,KS,816-555-1212,816-555-1213,ABC.TRANSPORTATION@TRANS.COM,090000100 *see 9-3.A.for required item*  
B4ABC1,BOCIN,IN,MA,816-555-1212,816-555-1213,ABC.TRANSPORTATION@TRANS.COM,090000100 *percentages in positions*  
B4ABC1,FAAOK,OK,CA,816-555-1212,816-555-1213,ABC.TRANSPORTATION@TRANS.COM,120000100 *121-123 & 124-252*  
B4ABC1,USDTX,TX,TX,816-555-1212,816-555-1213,ABC.TRANSPORTATION@TRANS.COM,120000100 *121-123 & 124-252*

Record Field	Maximum Positions	Positions	Contents
Record ID	2	1-2	<b>B4</b>
Participant's Tender Number	4	3-6	Participant assigned offer number. May be numeric, alphabetic, or a combination. Must contain at least one character. If the other positions are not used, enter spaces (Use SPACE BAR).
Separator	1	7-7	Use a comma ( , )
SRO Agency Identifier	5	8-12	Use Five spaces ( <b>Space Bar</b> ) for General Offer's identified in <b>Section 8-1 A</b> Use SRO ( <b>Agency Code</b> ) identified in <b>Section 9-2 A for USPS</b> Use SRO's ( <b>Agency Code</b> ) identified in <b>Section 9-3 A for USPS</b> Use SRO's ( <b>Agency Code</b> ) identified in <b>Section 12-1 A for Individual Federal Agencies (non-alternating)</b> Use SRO ( <b>Agency Code</b> ) identified in <b>Section 14-1 A for the FAA Oklahoma</b> Use SRO's ( <b>Agency Code</b> ) identified in <b>Section 15-A for Individual Federal Agencies (alternating)</b>
Separator	1	13-13	Use a comma ( , )
Origin	2	14-15	Origin State
Separator	1	16-16	Use a comma ( , )
Destination	2	17-18	Destination State.
Separator	1	19-19	Use a comma ( , )
Phone Number	12	20-31	Phone number that requesting customer agency should utilize in order to book the shipment for this particular from/to rate application.
Separator	1	32-32	Use a comma ( , )
Facsimile Number	12	33-44	Facsimile Number of Company's authorized Shipment Booking Office. This number should be the fax number that corresponds with the telephone number listed in any rate offers, which appears in the GSA TMSS cost comparison.
Separator	1	45-45	Use a comma ( , )
Email Address	45	46-90	Email Address that requesting customer agency should utilize in order to book the shipment for this particular from/to rate application.
Separator	1	91-91	Use a comma ( , )
Flat Charge Per Truckload	6	92-97	A flat dollar and cents charge offered for a truckload shipment. Example: 090000 (for \$900.00), 120000 (for \$1,200.00)
Filler	22	98-120	Spaces (USE SPACE BAR)

Record Field	Maximum Positions	Positions	Contents
Required Item Percentages	132	121-252	Required Item Percentage for the Accessorial Services containing rates and charges as identified in the GSA National Rules Tender No. 100-D. If offering the same percentage for all 43 Required Items, enter that percentage in the first three positions (121-123). Examples: 090, 100. The remaining positions (124-252) may be left blank. If offering different percentages, use positions (124-252), enter the percentage for each Required Item in ascending order as they appear in the No. 100-D and Item 3-2.A.1 of the TOS 1-F. <b>DO NOT USE COMMA DELIMITERS</b> The first three positions (121-123) must be zeros (000). For example, the beginning of your entry could be: 000095077110. For those Required Items identified by ** in Item 3-2.A.1. of the TOS 1-F, TSP's are not required to offer a percentage unless they choose to do so. If not offering a percentage for these items, enter zeros (000) in the appropriate positions for those Items. Percentages <b>must</b> be offered for all Required Items not indicated with **.

#### 16-4. RATE OFFER EXAMPLES:

A. Example of multiple rate offers for a TSP, being sent as one (1) file, filed by an RFSP:

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F1ABCD\ABC TRANSPORTATION INC.                \20031101\123456789\JOHN K DOE
F2RFSI\RATE FILING SERVICE INC.                \703-555-5555\703-555-5556\RFS@RATEFILINGSERVICE.COM
B1ABC1,      ,MO,MO,816-555-1212,816-555-1213,ABC.TRANSPORTATION@TRANS.COM,089,083,115    100  see 9-3.A.for required item
B1ABC1,      ,MO,KS,816-555-1212,816-555-1213,ABC.TRANSPORTATION@TRANS.COM,089,083,125    100  see 9-3.A.for required item
B1ABC1,      ,MO,IA,816-555-1212,816-555-1213,ABC.TRANSPORTATION@TRANS.COM,089,083,125    100  see 9-3.A.for required item
B1ABC1,      ,MO,NE,816-555-1212,816-555-1213,ABC.TRANSPORTATION@TRANS.COM,089,083,125    100  see 9-3.A.for required item
B1ABC1,      ,KS,MO,816-555-1212,816-555-1213,ABC.TRANSPORTATION@TRANS.COM,089,100,135    100  see 9-3.A.for required item
B1ABC1,      ,IA,MO,816-555-1212,816-555-1213,ABC.TRANSPORTATION@TRANS.COM,089,100,135    100  see 9-3.A.for required item
B1ABC1,      ,NE,MO,816-555-1212,816-555-1213,ABC.TRANSPORTATION@TRANS.COM,089,100,135    100  see 9-3.A.for required item
B2ABC2,USPIN,IN,MA,816-555-1212,816-555-1213,ABC.TRANSPORTATION@TRANS.COM,089,098,000,000000    100  percentages in positions
B2ABC2,USPIN,IN,MI,816-555-1212,816-555-1213,ABC.TRANSPORTATION@TRANS.COM,089,072,000,000000    100  121-123 & 124-252
B2ABC2,USPIN,IN,NY,816-555-1212,816-555-1213,ABC.TRANSPORTATION@TRANS.COM,089,098,000,000000    100  121-123 & 124-252
B2ABC2,USPIN,IN,PA,816-555-1212,816-555-1213,ABC.TRANSPORTATION@TRANS.COM,089,098,000,000000    100  see 9-3.A.for required item
B2ABC2,USPIN,IN,IL,816-555-1212,816-555-1213,ABC.TRANSPORTATION@TRANS.COM,089,072,000,000000    100  percentages in positions
B4ABC2,BOCIN,IN,MA,816-555-1212,816-555-1213,ABC.TRANSPORTATION@TRANS.COM,120000    100  percentages in positions
B4ABC2,BOCIN,IN,MI,816-555-1212,816-555-1213,ABC.TRANSPORTATION@TRANS.COM,090000    100  121-123 & 124-252
B4ABC2,BOCIN,IN,NY,816-555-1212,816-555-1213,ABC.TRANSPORTATION@TRANS.COM,110000    100  121-123 & 124-252
B4ABC2,BOCIN,IN,PA,816-555-1212,816-555-1213,ABC.TRANSPORTATION@TRANS.COM,120000    100  see 9-3.A.for required item
B4ABC2,BOCIN,IN,IL,816-555-1212,816-555-1213,ABC.TRANSPORTATION@TRANS.COM,090000    100  percentages in positions

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B. Examples of multiple rate offers being sent as separate rate file, filed by a TSP:

##### 1. First Rate File:

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F1ABCD\ABC TRANSPORTATION INC.                \20031101\123456789\JOHN K DOE
B1ABC1,      ,MO,MO,816-555-1212,816-555-1213,ABC.TRANSPORTATION@TRANS.COM,089,083,115    100  see 9-3.A.for required item
B1ABC1,      ,MO,KS,816-555-1212,816-555-1213,ABC.TRANSPORTATION@TRANS.COM,089,083,125    100  see 9-3.A.for required item
B1ABC1,      ,MO,IA,816-555-1212,816-555-1213,ABC.TRANSPORTATION@TRANS.COM,089,083,125    100  see 9-3.A.for required item
B1ABC1,      ,MO,NE,816-555-1212,816-555-1213,ABC.TRANSPORTATION@TRANS.COM,089,083,125    100  see 9-3.A.for required item
B1ABC1,      ,KS,MO,816-555-1212,816-555-1213,ABC.TRANSPORTATION@TRANS.COM,089,100,135    100  see 9-3.A.for required item
B1ABC1,      ,IA,MO,816-555-1212,816-555-1213,ABC.TRANSPORTATION@TRANS.COM,089,100,135    100  see 9-3.A.for required item
B1ABC1,      ,NE,MO,816-555-1212,816-555-1213,ABC.TRANSPORTATION@TRANS.COM,089,100,135    100  see 9-3.A.for required item

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##### 2. Second Rate File:

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F1ABCD\ABC TRANSPORTATION INC.                \20031101\123456789\JOHN K DOE
B2ABC2,USPIN,IN,MA,816-555-1212,816-555-1213,ABC.TRANSPORTATION@TRANS.COM,089,098,000,000000    100  percentages in positions
B2ABC2,USPIN,IN,MI,816-555-1212,816-555-1213,ABC.TRANSPORTATION@TRANS.COM,089,072,000,000000    100  121-123 & 124-252
B2ABC2,USPIN,IN,NY,816-555-1212,816-555-1213,ABC.TRANSPORTATION@TRANS.COM,089,098,000,000000    100  121-123 & 124-252
B2ABC2,USPIN,IN,PA,816-555-1212,816-555-1213,ABC.TRANSPORTATION@TRANS.COM,089,098,000,000000    100  see 9-3.A.for required item
B2ABC2,USPIN,IN,IL,816-555-1212,816-555-1213,ABC.TRANSPORTATION@TRANS.COM,089,072,000,000000    100  percentages in positions

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### 3. Third Rate File:

F1ABCD\ABC TRANSPORTATION INC.	\20031101\123456789\JOHN K DOE		
B4ABC2,BOCIN,IN,MA,816-555-1212,816-555-1213,ABC.TRANSPORTATION@TRANS.COM		,120000	100 percentages in positions
B4ABC2,BOCIN,IN,MI,816-555-1212,816-555-1213,ABC.TRANSPORTATION@TRANS.COM		,090000	100 121-123 & 124-252
B4ABC2,BOCIN,IN,NY,816-555-1212,816-555-1213,ABC.TRANSPORTATION@TRANS.COM		,110000	100 121-123 & 124-252
B4ABC2,BOCIN,IN,PA,816-555-1212,816-555-1213,ABC.TRANSPORTATION@TRANS.COM		,120000	100 see 9-3.A.for required item
B4ABC2,BOCIN,IN,IL,816-555-1212,816-555-1213,ABC.TRANSPORTATION@TRANS.COM		,090000	100 percentages in positions

### C. Examples of multiple rate offers being sent as one (1) file, TSP is a broker with underlying TSP:

F1ABCD\ABC BROKER SERVICE INC	\20031101\123456789\JOHN K DOE		
F3BBBB\CCCC\DDDD\EEEE\FFFF\ only 50 SCACS can be recorded per "F3" line			
B1ABC1,MO,MO,816-555-1212,816-555-1213,ABC.TRANSPORTATION@TRANS.COM		,089,083,115	100 see 9-3.A.for required item
B1ABC1,MO,KS,816-555-1212,816-555-1213,ABC.TRANSPORTATION@TRANS.COM		,089,083,125	100 see 9-3.A.for required item
B1ABC1,MO,IA,816-555-1212,816-555-1213,ABC.TRANSPORTATION@TRANS.COM		,089,083,125	100 see 9-3.A.for required item
B1ABC1,MO,NE,816-555-1212,816-555-1213,ABC.TRANSPORTATION@TRANS.COM		,089,083,125	100 see 9-3.A.for required item
B1ABC1,KS,MO,816-555-1212,816-555-1213,ABC.TRANSPORTATION@TRANS.COM		,089,100,135	100 see 9-3.A.for required item
B1ABC1,IA,MO,816-555-1212,816-555-1213,ABC.TRANSPORTATION@TRANS.COM		,089,100,135	100 see 9-3.A.for required item
B1ABC1,NE,MO,816-555-1212,816-555-1213,ABC.TRANSPORTATION@TRANS.COM		,089,100,135	100 see 9-3.A.for required item
B2ABC2,USPIN,IN,MA,816-555-1212,816-555-1213,ABC.TRANSPORTATION@TRANS.COM		,089,098,000,000000	100 percentages in positions
B2ABC2,USPIN,IN,MI,816-555-1212,816-555-1213,ABC.TRANSPORTATION@TRANS.COM		,089,072,000,000000	100 121-123 & 124-252
B2ABC2,USPIN,IN,NY,816-555-1212,816-555-1213,ABC.TRANSPORTATION@TRANS.COM		,089,098,000,000000	100 121-123 & 124-252
B2ABC2,USPIN,IN,PA,816-555-1212,816-555-1213,ABC.TRANSPORTATION@TRANS.COM		,089,098,000,000000	100 see 9-3.A.for required item
B2ABC2,USPIN,IN,IL,816-555-1212,816-555-1213,ABC.TRANSPORTATION@TRANS.COM		,089,072,000,000000	100 percentages in positions
B4ABC2,BOCIN,IN,MA,816-555-1212,816-555-1213,ABC.TRANSPORTATION@TRANS.COM		,120000	100 percentages in positions
B4ABC2,BOCIN,IN,MI,816-555-1212,816-555-1213,ABC.TRANSPORTATION@TRANS.COM		,090000	100 121-123 & 124-252
B4ABC2,BOCIN,IN,NY,816-555-1212,816-555-1213,ABC.TRANSPORTATION@TRANS.COM		,110000	100 121-123 & 124-252
B4ABC2,BOCIN,IN,PA,816-555-1212,816-555-1213,ABC.TRANSPORTATION@TRANS.COM		,120000	100 see 9-3.A.for required item
B4ABC2,BOCIN,IN,IL,816-555-1212,816-555-1213,ABC.TRANSPORTATION@TRANS.COM		,090000	100 percentages in positions